

# GREENSCALE ZAMBIA INCUBATOR AND ACCELERATOR PROGRAMME APPLICATION FORM

## CONTACT DETAILS

Business Name

Name of Applicant

Gender

Male  Female

Age

NRC Number | Passport Number

Position in Organization / Company:

CEO  COO  CFO  Other .....

Year of Establishment

Email Address

Phone Number

Province of Operation :

Lusaka  Copperbelt

Business Address:

## BUSINESS INFORMATION

Stage of Business:

Early revenue stage  Growth stage  Expansion stage  Scaling stage

Has the business been operational for at least 12 months?

Yes  No

Number of Full-Time Female Staff:

1 to 5  6 to 10  11 to 15  20+

Number of Full-Time Male Staff:

1 to 5  6 to 10  11 to 15  20+

Number of Part-Time Female Staff:

1 to 5  6 to 10  11 to 15  20+

Number of Part-Time Male Staff:

1 to 5  6 to 10  11 to 15  20+

What is the age range of the staff?

18 to 25 Years  26 to 30 Years  31 to 35 Years  40+ Years

Number of Youth (18–35) Employed:

Total Staff (Minimum 2 Required):

## BUSINESS REGISTRATION ATTACHMENTS

PACRA Registration  PACRA Printout  T-PIN Certificate

---

## SECTOR & CIRCULAR MODEL

### Circular Economy Category

E.g. Recycling, creative arts, sanitation, repair & reuse, renewable energy, eco-packaging, resource recovery, circular manufacturing, waste-to-value, water reuse, green construction, sharing platforms or other circular solutions.

### Describe your product or service

In a maximum of 200 words

### Describe your overall circularity process

Explaining how your business design keeps materials in use for as long as possible and regenerates value through reuse, recycling, refurbishment, or recovery across your operations and value chain. (In a maximum of 200 words)

Describe your environmental and social impact

In a maximum of 200 words

---

### **OPERATIONS & TECHNICAL CAPACITY**

Current Monthly Production Capacity or Service reach

E.g produced 100 tones of recycled curtain rails in one month (briefly explain - In a maximum of 200 words)

## Average Monthly Output

E.g. I produced 300 curtain rails in January, 500 in February and 700 in March

What type of equipments does your company currently use?

Do you have formal supply or service agreements in place for sourcing materials, secondary inputs or recovered resources within your circular economy system?

Formal contracts       Informal arrangements       No

Do you have environmental permits ( In the process if applicable)?

Yes       No

If Yes to the Previous Question, Attach Permit

---

## FINANCIAL INFORMATION

Annual Revenue (Last Financial Year)

Below ZMW 100,000     ZMW 100,000 – 500,000     ZMW 500,000 – 1,000,000     Above ZMW 1,000,000

Current Profitability Status

Profitable       Break-Even       Not yet profitable

Does your business have financial records from the previous 6 months of operation?

Audited statements     Unaudited statements     Basic bookkeeping       No

What is your biggest financial constraint?

**IMPACT**

How much material or value do you keep in circulation or divert from disposal each month through reuse, recycling, recovery, service based models or other circular economy practices?

Number of Direct Jobs Created

Number of Women Employed

Do you engage with informal resource providers or service-based informal actors in your circular economy processes?

 Yes

 No

**GROWTH & SUPPORT NEEDS**

What is the company's growth plans for next 2 years?

Type of support required (Select all that apply)

- |  |  |  |  |
|--|--|--|--|
| <input type="checkbox"/> Technical support | <input type="checkbox"/> Business development  | <input type="checkbox"/> Access to finance | <input type="checkbox"/> Market linkages |
| <input type="checkbox"/> Equipment upgrade | <input type="checkbox"/> Certification support |  |  |

How did you find out about this Programme?

- |                                   |                                      |                                   |                                  |
|-----------------------------------|--------------------------------------|-----------------------------------|----------------------------------|
| <input type="checkbox"/> Facebook | <input type="checkbox"/> Instagram   | <input type="checkbox"/> LinkedIn | <input type="checkbox"/> Website |
| <input type="checkbox"/> TikTok   | <input type="checkbox"/> Other ..... |                                   |                                  |

## DECLARATION

### Use of Data

- a) All documents and information I share with the programme will be kept securely and not shared with anyone else. The information will be used only to offer support to your business, track impact and determine eligibility, unless you agree otherwise in writing. All information is treated according to the Zambia Data Protection Act, 2021.
- b) I understand and give my consent for the information to be used for the purposes detailed above.
- c) If my application is successful, I give my consent for my progress to be tracked and for my information to be used to report on the success of the GreenScale Zambia programme.

- The information provided in this application is true, complete, and accurate to the best of my knowledge.
- The business meets the minimum eligibility criteria outlined in this call for applications.
- I understand that any false, misleading, or incomplete information may result in disqualification from the selection process.
- I confirm that the documents submitted (including PACRA and TPIN certificates and any other supporting documentation) are valid and authentic.
- I authorize the GreenScale Zambia Programme team to verify the information provided and to contact referees, partners, or relevant institutions where necessary for due diligence purposes.
- I consent to the use of submitted information for assessment, reporting, and program-related purposes in line with Programme requirements.
- If I get accepted onto the Programme then I must attend and engage with all aspects of the programme, including, but not limited to, 2 week capacity building bootcamp, business assessments, trainings, mentorship sessions & networking events, alumni engagement activities.
- I understand that if I am accepted then I will have to talk to one of the staff of the GreenScale Zambia Programme at the beginning, in the middle and after the programme has ended to let them know how my business is doing. This feedback will be used to improve delivery and understand impact.
- I understand the aim of the GreenScale Zambia Programme is to help my business grow and I need to be committed if my business is to become more profitable, able to create jobs and attractive to investors.
- My commitment will be measured through my engagement, attendance, communication and follow through of key tasks which upon further evaluation by the Programme team, will determine my eligibility for the pitch competition