



COMPANY PROFILE

2026



ABOUT CADEV



CaDev Catalyst Development Ltd is a Zambian social enterprise focused on localised innovation development, technical assistance and knowledge management. We support local people and businesses to unlock innovative solutions for sustainable and inclusive growth and development. We strengthen local capacities for designing innovative ways to successfully capitalise on local ideas. We help locals become a highly valued resource for private, public and non-profit organisations that invest in innovative ventures in-country.

Apart from facilitating local innovation, CaDev itself generates innovation. Through its own experience, CaDev deeply understands the innovative capacity needs of local people, local businesses and local communities that are key to seizing opportunities for growth and development on the growing African continent.

Our technical expertise and focus stretch from agribusiness development, WASH and circular economy to public health, sustainable mining and education & training, and cross-cutting themes of gender, youth and climate change.



VISION

The leading expert for unlocking local innovation in Africa

MISSION

Building local innovative capacities

VALUES

Equality, Inclusion, Participation, Innovation



OUR PURPOSE

Capacity building initiatives have not been able to achieve results that are likely to be sustainable and enduring once donor engagement has come to an end. In large part this failure has been a consequence of the difficulties international capacity builders have had in engaging with complex local actors, circumstances and political environments, in which actors are multiple, agency is negotiated, and outcomes are dynamic and iterative. Many of these activities have prioritized forms of external technical and expert approaches over embedded forms of local knowledge, practices and ways of doing things.

The above quote is from a 2018 paper on EU local capacity building programmes. It points to the dire need for expert agencies whose primary aim is to strengthen local resources and build on their valuable understanding of the local context. Local resources will become more attractive and more valued by international players, better equipped to seize opportunities offered by these players and better able to promote sustainable growth and development due to their embeddedness in the local environment.



WHY GO LOCAL?

Local people and local businesses (locals) are often perceived to lack the competencies and innovations that multinational corporations and international financiers look for when investing in-country. Locals are therefore less likely to be picked for leading roles or as joint venture partners, as opposed to individuals and entities coming from abroad. Also, innovations are often brought in from elsewhere, rather than incubated and nurtured locally, based on local knowledge.

Most locals and local innovations thus miss out on investment or partnership opportunities offered by international businesses and non-profit organizations. Yet, they embody the local knowledge of development challenges and the know-how to solve them.

They best understand socio-economic opportunities in a context that is not always understood well by players external to this context. As a result, solutions designed with local involvement go a long way.

By strengthening locals and unlocking their innovative capacities at all levels (knowledge, skills, tools and mindset), they and their innovations become a more attractive resource on a growing African continent that is increasingly competitive. From a sustainability point of view, in the long term, local players naturally take ownership of their own development agenda and are well-equipped to offer the best solutions for their own local challenges.



OUR FOCUS

CaDev offers specific expertise in the following sectors:



Agribusiness



Water, Sanitation
and Hygiene (WASH)



Public Health



Climate Change

And in the following cross-cutting areas and specialization:



Gender



Youth



Education



Carbon Markets



Organizational
Development



Program/ Project
management



SME Business
Development
Services



Knowledge
Management



Monitoring &
Evaluation



OUR APPROACH

We build on existing knowledge and experiences in the local context to create a long-lasting impact in local individuals, businesses and communities. We carefully design and manage innovative approaches and capacity development programmes that place the ownership of local actors at the center stage.

The CaDev approach is based on on-the-ground-evidence and driven by data gathered from feasibility studies, market assessments, value chain analyses and due diligence exercises. Our tailor-made advisory and technical support services are based on thorough needs assessments of local people and businesses to ensure their needs and wants are met. CaDev's training and technical approaches help address commonly encountered challenges at individual, business and community level.



OUR TRACK RECORD



AGRIBUSINESS DEVELOPMENT / VALUE CHAIN STRENGTHENING

- IDH Farmfit / GriffinServicesLtd – Financial literacy training to agri-cooperatives in maize, soya beans and sorghum value chains.
- The KfW-funded Africa Agriculture Trade and Investment Fund (AATIF) / Common Fund for Commodities (CFC) – Business management training to agri-cooperatives in the African Milling Ltd maize value chain.
- Sida – scoping of the agricultural sector for a new Sida-funded agri-MSME programme in Zambia.
- InfraCo – Due Diligence of an agribusiness investment in the ZambiaFresh Lusaka fresh produce market.
- Other – Assessment of agri-SME investment proposals on commercial viability and development impact; value chain analysis of specific value chains.



WATER, SANITATION AND HYGIENE (WASH)

- Gates Foundation / Partners in Development – Faecal Sludge Management project.
- Skat Foundation – Management of the Sustainable Sanitation Alliance platform. GIZ – #LetsTalkPeriods Menstrual Hygiene awareness Social Media Campaign. GIZ – #Dance4WASH 'WaterProof' Project Social Media campaign.
- Plan International – Base-, Mid- and Endline study for WASH programmes.
- SNV – Innovative Behavioural Change Communication products and training.



SUSTAINABLE MINING

- Barrick Lumwana Mine – Design of a Community Business Development Strategy
- Advanced Resilient Biocarbon (USA) – Identification of Joint Venture partners for the remediation of mining waste using biochar



M & E

- GIZ – Annual M&E reporting for Nature Based Projects.
- GIZ – End-of-project Evaluation of the EU-funded Accelerate Water and Agricultural Resources Efficiency (AWARE) project.
- GIZ Thrive project evaluation



OUR TRACK RECORD



CLIMATE RESILIENCE

- Prime Consulting International under the New Zealand Agricultural Greenhouse
- Gas Research Centre (NZAGRC) – Technical supervision of the Greenhouse Gas (GHG) Livestock Inventory Development project.
- AKTC German-Zambian Agricultural Knowledge and Training Centre – Biochar field trials on maize yields and field days to smallholder farmers.
- CaDev – Piloting production of biochar from agricultural waste in collaboration with trained smallholder farmers in Lusaka Province.
- CaDev – Piloting production of Faecal Sludge building blocks in contributing to circularity in the sanitation sector.



GENDER

- GIZ – Gender-Based Violence (GBV) Module Development and In-Service ToT and Pilot Training of Zambia Police Service (ZPS) in Gender concepts, communication strategies, stakeholder engagement and GBV case handling. Canadian High Commission in Zambia – Priorities setting and Stakeholder activity mapping of ZPS interventions in Gender and Peace building.
- Prime Consulting International under the New Zealand MFAT-funded Zambia Dairy
- Transformation Programme (ZDTP) – Gender assessments and reviews in the dairy and livestock sector.
- YWCA – Gender and GBV training for USAID funded Dreams service providers.



MSME BUSINESS DEVELOPMENT SERVICES / INCUBATION AND ACCELERATION

- African Management Initiative (AMI) – 1-on-1 coaching services to circular and agri-SMEs under the UNDP Timbuktoo ManuTech Incubator programme: business growth, financial health and leadership development.
- CaDev – Perform robustness checks on MSME investment proposals
- (commercial viability, financial soundness, development impact and scaling) for partners Green Fire, Baila Energy and Elichí Green.



YOUTH

- CaDev – WASHpreneur pilot project, unlocking innovative ideas in WASH entrepreneurship for graduate plumbers and water engineers.
- CaDev – Child-Led WASH Project: Innovation WASH clubs and projects for school-going children.



OUR TRACK RECORD



ORGANISATIONAL DEVELOPMENT

- GIZ – Strategic guidance and team building of 27 staff of the Food And Nutrition Security, Enhanced Resilience (FANSER) project.
- Multiple clients – Capacity needs assessment of MSMEs and farmer organisations.
- Multiple clients – Design of capacity development plans that integrate various training and advisory tools to address identified gaps.
- Multiple clients – Training of farmer organisations in strategic planning, governance, financial management and lobbying & advocacy.



CARBON MARKETS AND GREEN INNOVATION

- Prospero – Design of a Carbon Finance Strategy for MSME project development.
- Barrick Lumwana mine – Performing a pre-feasibility study for a carbon project.
- CaDev – Tailor-Made Advice to biocharcoal producers in quality control and process optimisation.



OUR SOLUTIONS

At CaDev, we work alongside our clients, partners, and communities to co-create practical, tailor-made solutions that respond to real local challenges and opportunities. Rather than applying one-size-fits-all interventions, we build on existing knowledge, local experiences, and available resources to deliver sustainable, long-term impact.

Our solutions begin with a comprehensive needs assessment informed by feasibility studies, market assessments, value chain analyses, due diligence and direct engagement with target groups. This evidence-driven process enables us to identify priority needs, capacity gaps, and opportunities for innovation, ensuring every intervention is relevant and context-specific.

Based on these insights, we design structured capacity development programmes that integrate seamlessly into broader projects and strategies. Each programme defines clear objectives, roles, responsibilities, and measurable outcomes while following a continuous learning and improvement process that allows interventions to be monitored, evaluated, and refined over time.

Our interventions combine advisory services, technical assistance, training, mentoring, innovation incubation, behavioural change communication, workshops, and knowledge exchange. Throughout the process, we place local ownership at the centre, empowering individuals, businesses, and communities to actively participate in designing, implementing, and sustaining solutions.



OUR TEAM

CaDev is composed of a core team of senior experts, complemented by a larger pool of carefully selected and vetted experts who provide technical support to short-term or long-term projects. Our core team and expert pool combine cross-sectoral knowledge from both the global and local arena and have an excellent understanding of the local context (culture, traditional leadership structures, market trends). Our core team and experts achieve outcomes based on local ownership, which instills effectiveness, sustainability and legitimacy as key factors in our activities.

In addition to our expertise, we continuously challenge others and ourselves to provide you with the best service possible. We consistently reflect on the quality of our work and explore new approaches to keep abreast of the needs and standards in a dynamic world.

MEET OUR TEAM



Ms. Chaiwe M. S. BSc. MPH
Chief Executive Officer (CEO)

Expertise: WASH, Public Health, Climate change, Gender and Youth, M&E, Strategic Planning, Knowledge Management, Training



Mr. Marnix S. MSc.
Director

Expertise: Agribusiness, Carbon Markets, SME Business Development Services, Market Systems Development, Fund Management, Strategic planning, Training



Mr. Roland Z. MSc
Organizational Development Specialist (Internal and External)

Expertise: Programme Management, Relationship Building, ChangeManagement



Mr. Paul F. BA
Senior IT and Data Governance Expert

Expertise: Data Specialist, Data Analysis, Data related Programming, Change management



Mr. Loyd M. BA
Senior Gender Specialist

Expertise: Gender, Programming and Mainstreaming, Gender Policy expert



Mr. Abraham M. BEd
Senior Education Specialist

Expertise: EducationExpert, WASH and Kidspreneurship



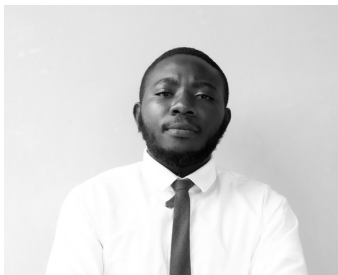
Phoeby Musonda, LLB
Gender and Law Expert



NyembeziNcube, BEd
Project Associate



Chifula Kalisha
Project Manager



Felix Sinkala, BALIS
Communications Expert



Karen Mwenge
Public Health Expert



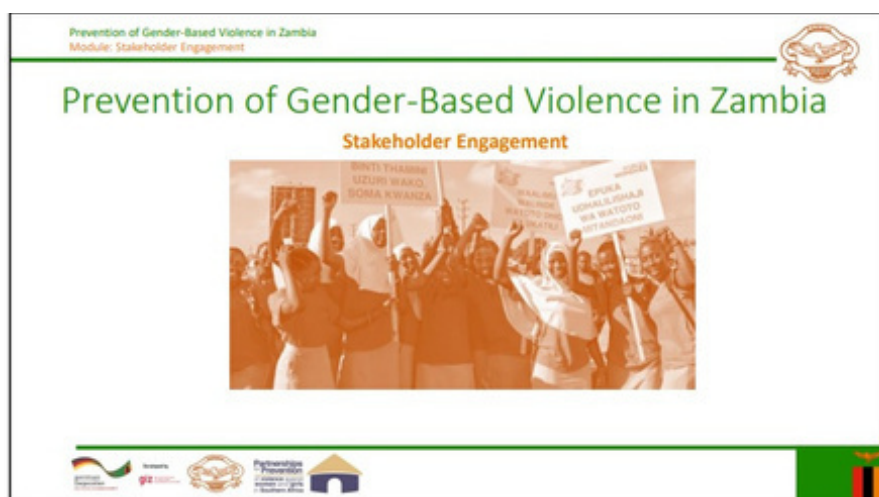
Malilwe Mudenda
Admin

ORGANISATIONS OUR TEAM HAS WORKED WITH



PROJECT GALLERY

Gender, SRHR, GBV, Peace Building



Project Development, Strategic Planning



PROJECT GALLERY

Water and Sanitation Innovation



Women and Youth WASHpreneurs



Green Innovation



PROJECT GALLERY

BehaviourChangeProductDevelopment

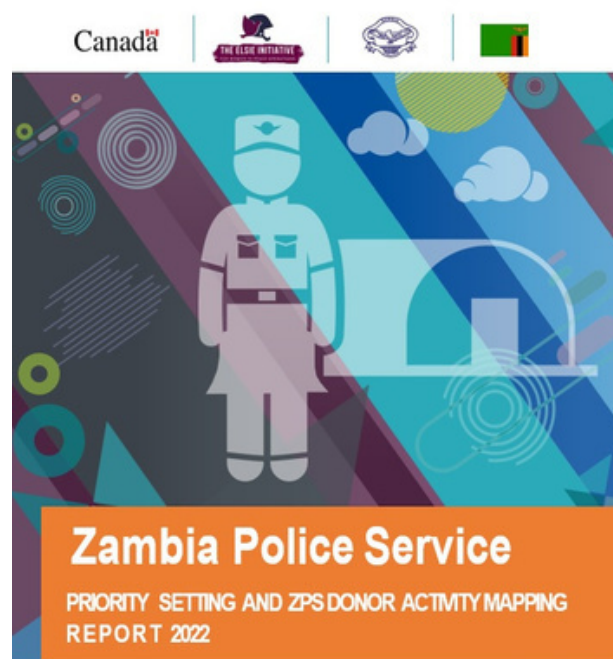


Child-Led WASH Activities



PROJECT GALLERY

Knowledge Management Outputs and Project Reports



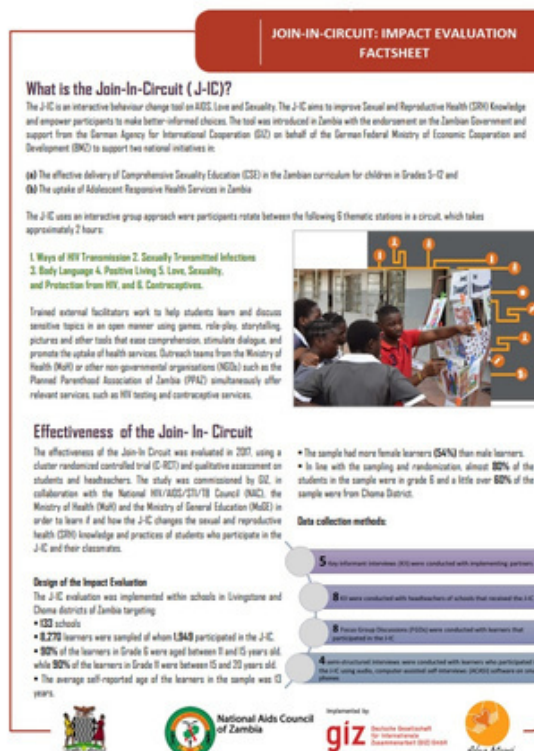
BASED ON RECOMMENDATIONS FROM THE ZAMBIAN MEASURING OPPORTUNITIES FOR WOMEN IN PEACE OPERATIONS (MOWIP) ASSESSMENT REPORT

Rural Water Supply Network

The Future of RWSN Dgroups - Assessment Report April 2022



By: Chaiwe Mushauko-Sanderse
Consultant



PROJECT GALLERY

Chilenje Market Solid Waste Management System



PROJECT GALLERY

GreenScale Zambia Incubator and Accelerator program





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